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The conference recommended three procedures to help correct the above evils:

a. Independent capital for each company and a careful budget system of operation. This does not mean, however, that the agencies should not be under a unified system of leadership and planning.

b. Set up purchasing and sales goals for all agencies.

c. All agencies should strive to eliminate the spirit of rugged individualism and develop the spirit of one for all and all for one.

SUNGKIANG TRADE BUREAU REVEALS WEAKNESSES -- Mukden Tung-pei Jih-pao, 11 Jul 50

The Sungkiang Trade Bureau activities for the first half of the year have revealed glaring discrepancies in the bureau's estimates of supply and demand and actual results. On many consumer items, the estimates of likely sales ran far below the demand, while on other items the opposite condition prevailed. Estimates of grain needs with reference to predicted drought conditions also appeared to be quite erroneous. In some areas, there are grain surpluses in the farmers' hands and the farmers are confused as to why the government should urge increased production when they cannot find a market for their present production.

HONG KONG-NORTHEAST TRADE IN DOLDRUMS -- Hong Kong Wen-hui Pao, 12 Jul 50

Hong Kong traders report a falling off in trade between that port and the Northeast. Goods from Hong Kong going to Northeast China include chiefly machinery, metal parts, and gunny bags. Coming out of the Northeast are chiefly soybeans, bean cake, etc., and most of these products pass through Hong Kong only on consignment to foreign countries.

RAIL TRAFFIC REDUCES HONG KONG TRANSIT TRADE-- Hong Kong Wen-hui Pao, 12 Jul 50

The general resumption of rail traffic throughout mainland China has resulted in an almost complete disappearance of transit trade through Hong Kong of Chinese products passing from north to south or vice versa. Practically all products coming to Hong Kong from North China at present are those intended for European trade.

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